



YES (Yield Engineering Systems, Inc.) is a leading manufacturer of high-tech, cost-effective equipment for transforming surfaces, materials, and interfaces at the nanoscale. From startups to the Fortune 50, our customers rely on YES solutions to unleash products that change lives -- from cellphones and IoT devices, to AI and virtual reality, to diagnostic tests for COVID.

Our industry-leading technologies and capital equipment products are driving innovation in a wide range of exciting and growing markets. We look forward to talking with smart, energetic, team-oriented people who can grow with us. We provide competitive salary and benefits (including employee stock ownership), a beautiful light-filled new facility in a central location, and some of the best co-workers you'll find anywhere. If this appeals to you, please read on!

**Job Title: Sr. Technical Project Manager**

**Job Location: Fremont, CA**

#### **Key Responsibilities**

- Manages key deliverables for New Product Introduction (NPI) programs
- Leads customer-specific programs within the Marketing & Product Management group
- Ensures that all customer deliverables and Product Lifecycle (PLC) requirements are met on time
- Ensures that technical responses to customer Requests for Information (RFIs) and Requests for Quotation (RFQs) are provided on time
- Develops, prioritizes, and implements all programs within the Product Management group, coordinating cross-functionally with Engineering and Operations to ensure that deliverables and overall program execution meet all programs' goals (cost, schedule)
- Serves as the technical liaison between customer needs and any factory resource requirements
- Drives cost estimates for customer-specific requests and assists in getting responses to customers
- Drives RFI and RFQ responses to customers
- Compiles estimated cost models, submits final budget, tracks budget statistics, and prepares management reports
- Determines appropriate responses to problems and emergencies
- Provides project status updates
- Performs other related duties as assigned by management

#### **Qualifications**

- Bachelor's degree from an accredited institution. Master's degree preferred
- 10 - 15 years of Program Management or Technical Product Management experience in a technology-oriented organization. Semiconductor experience preferred
- Strong project management skills with the ability to work on and track multiple projects
- Project Management Professional (PMP) certification is a plus
- Ability to handle multiple priorities simultaneously in a fast-paced environment
- Ability to act professionally with customers and resolve issues
- Adept in working in a global environment with customers, suppliers, and other YES employees. Familiar with developing capital equipment

- Demonstrated ability to think creatively and strategically when implementing products and solving problems

### **Competencies**

- Project management: develops project plans; coordinates projects; communicates changes and progress; completes projects on time and on budget; manages project team activities
- Problem-solving: identifies and resolves problems in a timely manner, gathers and analyzes information skillfully, develops alternative solutions, works well in group problem-solving situations, uses reason even when dealing with emotional topics
- Interpersonal skills: excellent interpersonal skills and ability to communicate effectively with both technical and nontechnical individuals; ability to make informed decisions easily and decisively
- Written and oral communication: ability to communicate effectively with teams, management, and customers
- Teamwork: balances team and individual responsibilities, exhibits objectivity and openness to others' views, gives and welcomes feedback, contributes to building a positive team spirit, puts success of team above own interests, able to build morale and group commitments to goals and objectives, supports everyone's efforts to succeed
- Customer experience: customer-obsessed, strives for perfection at customers' sites

### **Compensation**

YES offers a stimulating and fun working environment, competitive salaries, healthcare benefits and company stock.

### **Additional Information**

- Applicants must be currently authorized to work in the United States on a full-time basis.
- YES is an equal opportunity employer and values diversity. All employment is decided on the basis of qualifications, merit, and business need.

**Come find out why YES is such a great place to work. Apply today!**