



YES (Yield Engineering Systems, Inc.) is a leading manufacturer of reliable, high-tech, cost-effective capital equipment that transforms materials and surfaces at the nanoscale. From startups to the Fortune 50, our customers rely on YES to help them unleash products that change lives – from cellphones and IoT devices, to AI and virtual reality, to diagnostic tests for COVID.

As a preferred provider of wet and dry process technology, we look forward to talking with smart, energetic, team-oriented people who can grow with us. We provide competitive salary and benefits, and some of the best co-workers you'll find anywhere. If this appeals to you, please read on!

Job Title: Sr. Technical Project Manager

Job Location: Coimbatore or Bangalore

Key Responsibilities

- Manage the project from concept to shipment while managing everything in between.
- Negotiate with Mechanical & Electrical Design, Procurement, Manufacturing, and Software teams to get the tasks done as planned.
- Manage key deliverables for New Product Introduction (NPI) programs.
- Lead customer-specific programs within the Marketing & Product Management group.
- Ensure that all customer deliverables and Product Lifecycle (PLC) requirements are met on time.
- Ensure that technical responses to customer Requests for Information (RFIs) and Requests for Quotation (RFQs) are provided on time.
- Develop, prioritize, and implement all programs within the Product Management group, coordinating cross-functionally with Engineering and Operations to ensure that deliverables and overall program execution meet all programs' goals (cost, schedule).
- Serve as the technical liaison between customer needs and any factory resource requirements.
- Drive cost estimates for customer-specific requests and assist in getting responses to customers.
- Drive RFI and RFQ responses to customers.
- Compile estimated cost models, submit final budget, track budget statistics, and prepare management reports.
- Determine appropriate responses to problems and emergencies.
- Provide project status updates.
- Perform other related duties as assigned by management.

Qualifications

- Bachelor's degree in Mechanical Engineering from an accredited institution. Master's degree preferred
- 10 - 15 years of Project Management or Technical Product Management experience in a technology-oriented organization. Semiconductor equipment development or manufacturing experience preferred
- Strong project management skills with the ability to work on and track multiple projects
- Project Management Professional (PMP) certification is a plus.
- Ability to handle multiple priorities simultaneously in a fast-paced environment

- Ability to act professionally with customers and resolve issues
- Adept in working in a global environment with customers, suppliers, and other YES employees. Familiar with developing capital equipment
- Demonstrated ability to think creatively and strategically when implementing products and solving problems

Competencies

- Project management: develops project plans, coordinates projects, communicates changes and progress, completes projects on time and on budget, manages project team activities
- Problem-solving: identifies and resolves problems in a timely manner, gathers and analyzes information skillfully, develops alternative solutions, works well in group problem-solving situations, uses reason even when dealing with emotional topics
- Interpersonal skills: excellent interpersonal skills and ability to communicate effectively with both technical and nontechnical individuals. Ability to make informed decisions easily and decisively
- Written and oral communication: ability to communicate effectively with teams, management, and customers
- Teamwork: balances team and individual responsibilities, exhibits objectivity and openness to others' views, gives and welcomes feedback, contributes to building a positive team spirit, puts success of team above own interests, able to build morale and group commitments to goals and objectives, supports everyone's efforts to succeed
- Customer experience: customer-obsessed, strives for perfection at customers' sites

Compensation

- YES offers a stimulating and fun working environment, competitive salaries and benefits, and long-term incentives.

Additional Information

- YES is an equal opportunity employer and values diversity. All employment is decided on the basis of qualifications, merit, and business need.
- YES prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.

Come find out why YES is such a great place to work. Apply today!